# Harris Associates L.P.

GLOBAL LARGE CAP EQUITY

PRESENTATION TO:

# University of Western Ontario Pension Plan

October 26, 2009

Edward S. Loeb, CFA Partner and Portfolio Manager

Vineeta D. Raketich Director, International Operations and Client Relations

Harris Associates L.P. Two N. LaSalle Street, Suite 500

HARRIS ASSOCIATES L.P.

### Edward S. Loeb, CFA

### Partner and Portfolio Manager

Ed Loeb joined Harris Associates in 1989 as an Investment Analyst and later served as Vice President in charge of the Investment Advisory Department. Previously, he was a Financial Analyst in Corporate Finance with Wertheim Schroder & Co., Inc. Ed, who has twenty-one years investment experience, earned a B.A. from Princeton University (1986) and an M.B.A. from Northwestern University (1990). He is a CFA charterholder.

### Vineeta D. Raketich

### Director, International Operations and Client Relations

Vineeta Raketich, who has seventeen years of business experience, joined Harris Associates in 1995. She is currently the Vice President of The Oakmark Funds. Previously, she was Supervisor, Mutual Fund and Institutional Services with Harris Associates L.P.; an Analyst at The Barnes Alliance, 1993-95. Vineeta earned her B.S. from DePaul University (1993) and an MS-Taxation from DePaul University (2002).

## **Table of Contents**

- I. Organizational Overview
- II. Investment Philosophy & Process
- III. Portfolio Review
- IV. Appendix

# Our Strengths

We have been value investors for over 30 years

### • Firm

- Continuity of investment philosophy and process.
- Experienced investment team working within a partnership culture.
- \$48 billion in assets under management as of 9/30/09.

### Philosophy/Process

- Research-driven with primary focus on fundamental business value.
- Disciplined, consistent investment process.
- Bottom-up portfolio construction.

### Performance

- Emphasis on long-term growth of capital.
- Successful long-term track record.

# Organizational Overview

As of September 30, 2009

### Harris Associates L.P.

\$47.8 Billion

### **Domestic Strategies**

(established 1976) \$31.8 Billion

- Large Cap
- Concentrated
- Balanced

### **Global Strategies**

(established 1999) \$5.4 Billion

- Global All Cap
- Global Large Cap
- Global Concentrated

### **International Strategies**

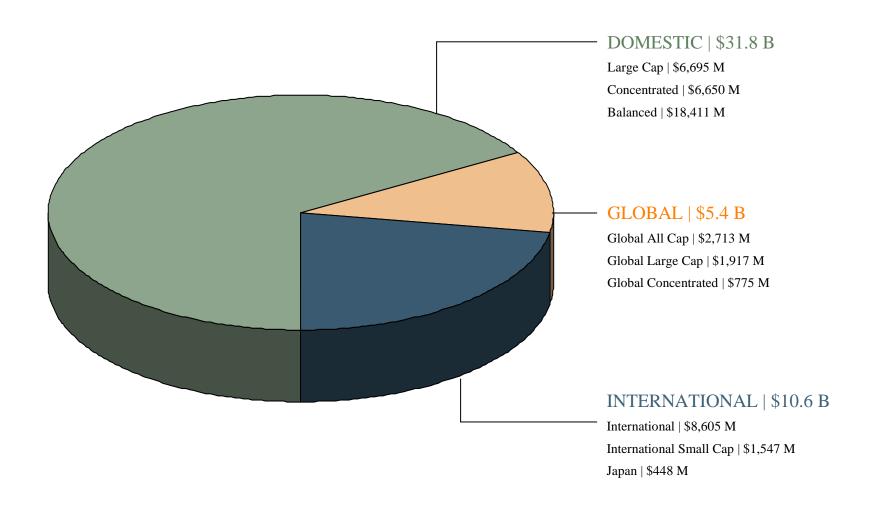
(established 1992) \$10.6 Billion

- International
- International Small Cap
- Japan

Founded in 1976, Harris Associates is a subsidiary of Natixis Global Asset Management, L.P. and operates autonomously.

# Harris Associates L.P. Assets Managed

As of September 30, 2009

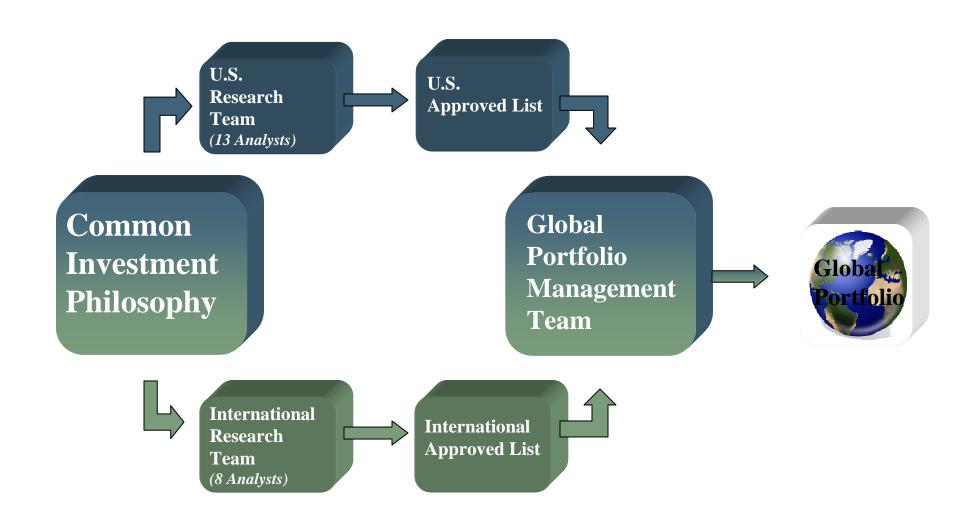


Total assets under management = \$47.8 B

# Global Equity Investment Team

ull bios in appendix	Investment Experience	Year Joined Harris Associates
* Robert M. Levy, CFA, Partner, Chairman and Chief Investment Officer - Domestic Equities	33	1985
Clyde S. McGregor, CFA, Partner and Portfolio Manager	32	1981
John R. Raitt, CFA, Partner, President and Chief Executive Officer	29	1986
William C. Nygren, CFA Partner and Portfolio Manager	28	1983
* David G. Herro, CFA, Partner and Chief Investment Officer - International Equities	24	1992
Edward A. Studzinski, CFA, Partner, Investment Analyst and Portfolio Manager	24	1995
Henry R. Berghoef, CFA, Partner and Director of Research	23	1994
* Edward S. Loeb, CFA, Partner and Portfolio Manager	21	1989
* Michael J. Mangan, CFA, CPA, Partner and Portfolio Manager	21	1997
Kevin G. Grant, CFA, Partner and Investment Analyst	18	1988
Kurt C. Funderburg, Investment Analyst	17	2000
* Robert A. Taylor, CFA, Partner, Director of International Research and Portfolio Manager	15	1994
Robert S. Burnstine, Portfolio Manager and Investment Analyst	15	2001
Win Murray, Partner and Investment Analyst	14	2003
Edward J. Wojciechowski, CFA, Investment Analyst and Director of Fixed Income	14	2005
M. Colin Hudson, CFA, Investment Analyst	11	2005
Judson H. Brooks, CFA, Investment Analyst	11	2001
Benjamin J. Kim, CFA, CPA, Investment Analyst	11	2007
Anthony P. Coniaris, CFA, Partner and Investment Analyst	10	1999
Pierre O. Py, International Investment Analyst	9	2005
Michael L. Manelli, CFA, International Investment Analyst	9	2005
Matthew C. Pickering, CFA, International Investment Analyst	9	2006
Eric Bokota, CFA, International Investment Analyst	8	2004
Jeffrey A. Corbin, Senior International Research Operations Analyst	8	2001
Eric Liu, International Investment Analyst	7	2009

# Global Investment Approach



# Investment Philosophy

We are value investors

- Three key tenets of our philosophy:
  - Buy businesses trading at a significant discount to our estimate of intrinsic value.
  - Invest in quality companies expected to grow intrinsic value over time.
  - Invest with management teams that think and act as owners.

Our value proposition focuses on the combination of price and quality.

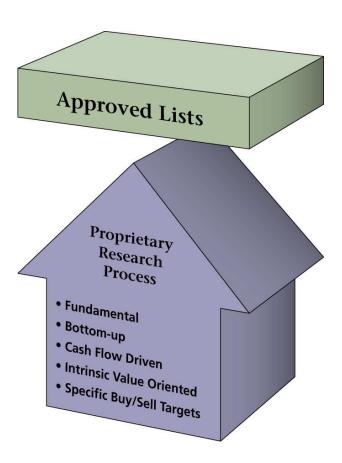
# **Investment Implementation**



Intrinsic Value/Sell Price

---- Discounted Value/Buy Price

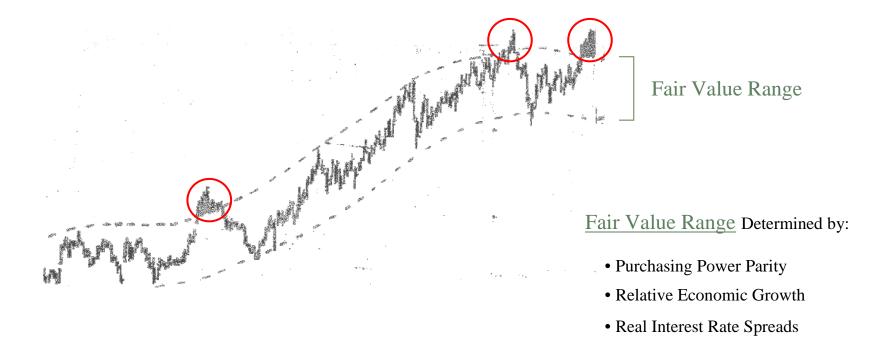
## **Investment Process**



Global Portfolios are constructed from the bottom-up.

# **Currency Risk Control**

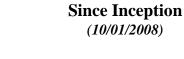
Overvalued currencies are hedged *defensively*.

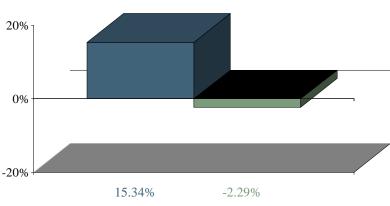


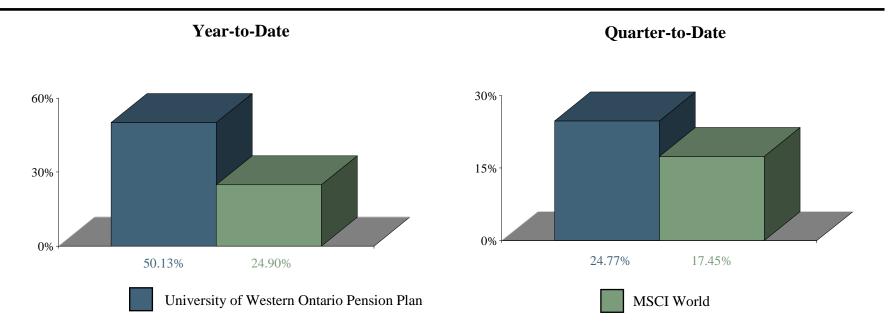
# University of Western Ontario Pension Plan Portfolio Summary (in USD) - as of September 30, 2009

	Since Inception	Since
	(10/1/08)	12/31/2008
Beginning Portfolio Value	\$42,762,041	\$31,226,696
Net Contributions/(Withdrawals)	(8,697,171)	(7,009,772)
Gain/(Loss) Resulting from Investment	2,417,754	12,403,865
Net Investment Income	443,578	305,413
Ending Portfolio Value	\$36,926,202	\$36,926,202

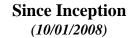
# Harris Associates Global Large Cap L.P. Performance Net of Fees (in USD) - as of September 30, 2009

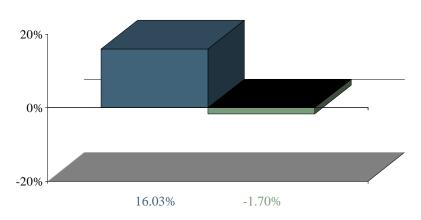


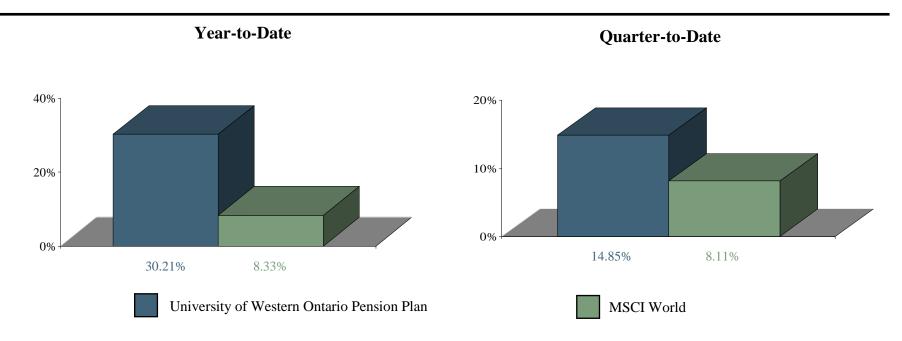




# Harris Associates Global Large Cap L.P. Performance Net of Fees (in CAD) - as of September 30, 2009







# Harris Associates Global Large Cap L.P. Portfolio Characteristics - as of September 30, 2009

Portfolio Statistics		<b>Top Ten Holdings</b>	% of Market Value
Number of holdings	42	Intel	5.9%
Wtd. Avg. Mkt. Cap.	\$45.2B	Hewlett-Packard	4.3%
Median Mkt. Cap.	\$24.7B	Caterpillar	4.2%
Price/Book <sup>1</sup>	2.1x	Franklin Resources	4.0%
Price/Earnings <sup>1</sup>	18.3x	Richemont	3.9%
Price/Cash Flow <sup>1</sup>	12.0x	Julius Baer Holding	3.6%
Turnover	56.6%	Carnival	3.5%
Emerging Markets	3.2%	Bank of New York Mellon	3.3%
Dividend Yield	1.9%	Daiwa Securities Group	3.1%
ROE	10.4%	Adecco	3.1%

<b>Currency Hedges</b>	% of Underlying	% of Total Portfolio
<b>EUR Forwards</b>	15.21%	2.49%
JPY Forwards	21.64%	1.80%
CHF Forwards	27.84%	5.33%

<sup>&</sup>lt;sup>1</sup>Projected

# Harris Associates Global Large Cap L.P. Significant Position Changes - as of September 30, 2009

4Q 2008	New Buys Allianz Franklin Resources Illinois Tool Works LVMH National Oilwell Varco Reinet Investments <sup>1</sup>	<u>Increases</u> <sup>3</sup>	Final Sales BMW McDonald's Nomura Holdings Reinet Investments <sup>1</sup>	<u>Decreases</u> <sup>3</sup>
1Q 2009	Bank of America <sup>2</sup> Canon EnCana (US shs) FEMSA ADR Medtronic	Allianz Bank of Ireland Franklin Resources Grupo Televisa ADR Illinois Tool Works JPMorgan Chase	Capital One Financial Dell Lloyds Banking Group Merrill Lynch <sup>2</sup> Schering-Plough	
2Q 2009	Caterpillar Givaudan	Diageo EnCana (US shs) FEMSA ADR GlaxoSmithKline Novartis	Samsung Electronics	Adecco Bank of Ireland Best Buy Credit Suisse Group JPMorgan Chase Luxottica Group Morgan Stanley
3Q 2009	Applied Materials Inc. Boeing	Best Buy EnCana (US shs) FEMSA ADR	Medtronic Morgan Stanley Texas Instruments	Bank of America Bank of Ireland Luxottica Group

<sup>&</sup>lt;sup>1</sup>Received as part of spin-off of CIE Financiere Richemont.

<sup>&</sup>lt;sup>2</sup>Result of a corporate action.

<sup>&</sup>lt;sup>3</sup>Net cash inflow of \$41 million during 4Q 2008. Increases and Decreases omitted for the quarter.

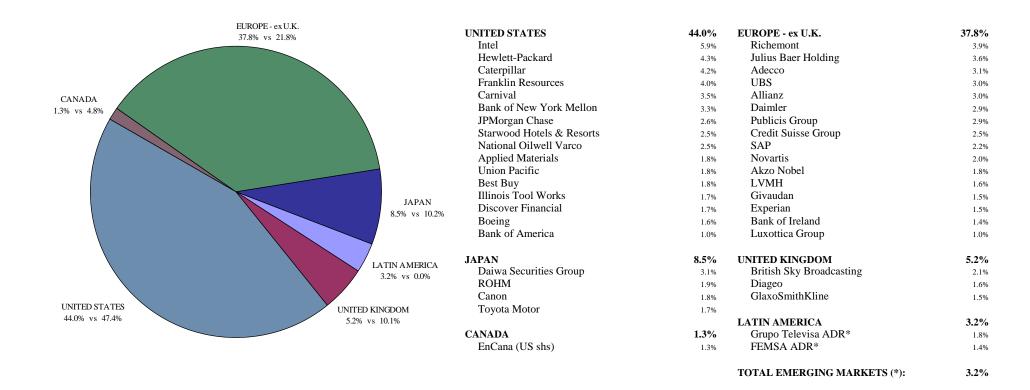
# Harris Associates Global Large Cap L.P. Portfolio Characteristics - as of September 30, 2009

Geographic Allocation	% of Market Value	MSCI World
United States	44.0%	47.4%
Europe - ex U.K.	37.8%	21.8%
Japan	8.5%	10.2%
United Kingdom	5.2%	10.1%
Latin America	3.2%	0.0%
Canada	1.3%	4.8%
Australasia	0.0%	4.0%
East Asia	0.0%	1.8%

Sector Allocation	% of Market Value	MSCI World
Financials	29.2%	21.6%
Consumer Discretionary	25.6%	9.2%
Information Technology	17.9%	11.5%
Industrials	13.8%	10.5%
Energy	3.7%	10.8%
Health Care	3.5%	10.1%
Materials	3.3%	7.0%
Consumer Staples	2.9%	10.0%
Utilities	0.0%	4.7%
Telecommunication Services	0.0%	4.5%

# Harris Associates Global Large Cap L.P.

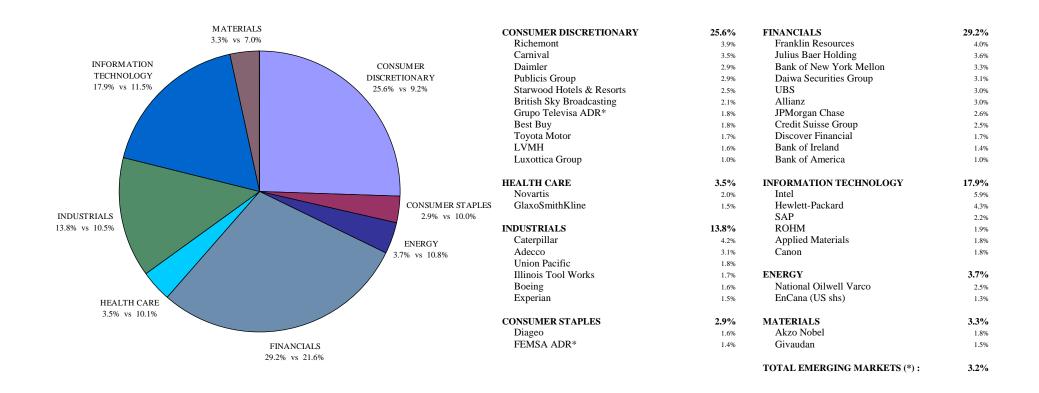
Geographic Allocation - as of September 30, 2009



Harris Associates Global Large Cap L.P. vs MSCI World

# Harris Associates Global Large Cap L.P.

Sector Allocation - as of September 30, 2009



Harris Associates Global Large Cap L.P. vs MSCI World

# Harris Associates Global Large Cap L.P. Contribution Analysis – September 30, 2008 to September 30, 2009

#### **Ten Largest Contributors**

#### **Ten Largest Detractors**

Security Description	Contribution to <u>Portfolio Return</u>	Security Description	Contribution to <u>Portfolio Return</u>
Franklin Resources	2.77%	Merrill Lynch*	-3.64%
Intel	2.45%	Daiwa Securities Group	-2.50%
National Oilwell Varco	1.94%	Dell*	-2.35%
Morgan Stanley*	1.90%	Lloyds Banking Group*	-1.87%
Allianz	1.74%	Capital One Financial*	-1.44%
Caterpillar	1.55%	Union Pacific	-1.03%
JPMorgan Chase	1.33%	Nomura Holdings*	-0.72%
Richemont	1.12%	Bank of Ireland	-0.64%
Publicis Groupe	1.10%	Toyota Motor	-0.57%
LVMH	1.06%	GlaxoSmithKline	-0.56%

<sup>\*</sup> Security no longer held

# Harris Associates Global Large Cap L.P. Contribution Analysis – December 31, 2008 to September 30, 2009

#### **Ten Largest Contributors**

#### **Ten Largest Detractors**

Security Description	Contribution to <u>Portfolio Return</u>	Security Description	Contribution to <u>Portfolio Return</u>
Credit Suisse Group	3.72%	Capital One Financial*	-0.68%
Intel	3.60%	Daiwa Securities Group	-0.68%
Bank of Ireland	2.97%	Bank of America	-0.05%
Morgan Stanley*	2.80%	Medtronic*	-0.03%
JPMorgan Chase	2.77%	Dell*	-0.03%
Franklin Resources	2.74%	Applied Materials Inc.	0.00%
National Oilwell Varco	2.01%	GlaxoSmithKline	0.00%
Richemont	1.89%	Lloyds Banking Group*	0.12%
Adecco	1.74%	Novartis	0.12%
Publicis Groupe	1.69%	Diageo	0.13%

<sup>\*</sup> Security no longer held

## **Footnotes**

The MSCI World Index is a free float-adjusted market capitalization weighted index that is designed to measure the global equity market performance of developed markets. This index is unmanaged and investors cannot invest directly in this index.

On occasion, Harris may determine, based on its analysis of a particular multi-national issuer, that a country classification different from MSCI best reflects the issuer's country of investment risk. In these instances, reports with country weights and performance attribution will differ from reports using MSCI classifications. Harris uses its own country classifications in its reporting processes, and these classifications are reflected in the included materials.

The performance data given is past performance. **Past performance is no guarantee of future performance**. Investment return and principal value of an investment will fluctuate and may be worth more or less than an investor's cost.

Portfolio holdings are subject to change without notice and are not intended as recommendations of individual stocks.

## Portfolio Managers and Analysts

#### Henry R. Berghoef, CFA, Partner and Director of Research

- Portfolio Manager of The Oakmark Select Fund
- BA, Calvin College, 1971
- MA, Johns Hopkins University, 1974
- MBA, George Washington University, 1985
- Formerly an Investment Analyst with Kirr, Marbach & Co., 1990-93; Investment Analyst with Geico Corporation, 1985-90; Manager of Investment Insurance with Overseas Private Investment Corporation, 1979-84
- 23 years investment experience, joined Harris Associates in 1994

#### Eric Bokota, CFA, International Investment Analyst

- BS, Miami University, 2000
- Formerly Research Associate at Brandes Investment Partners, 2001-03
- 8 years investment experience, joined Harris Associates in 2004

#### Judson H. Brooks, CFA, Investment Analyst

- BA, Indiana University, 1993
- MBA, University of Chicago, 1998
- Formerly a Research Analyst with Ariel Capital Management, 1998-01
- 11 years investment experience, joined Harris Associates in 2001

#### Robert S. Burnstine, Portfolio Manager and Investment Analyst

- BBA, The University of Michigan, 1986
- JD, Harvard Law School, 1989
- Formerly Managing Director at Talon Asset Management, Inc., 1997-01; Senior Associate with the Merchant Banking and Media Groups of Chase Manhattan Corporation, 1994-97; Senior Associate with the law firm of Kirkland & Ellis, 1989-94
- 15 years investment experience, joined Harris Associates in 2001

#### Anthony P. Coniaris, CFA, Partner and Investment Analyst

- BA, Wheaton College, 1999
- MBA, Northwestern University, 2005
- Formerly Research Associate with Harris Associates L.P., 1999-2003
- 10 years investment experience, joined Harris Associates in 1999

#### Jeffrey A. Corbin, Senior International Research Operations Analyst

- BS, Indiana University, 2000
- Formerly Senior Fund Analyst with Harris Associates L.P., 2001-05; Loan Specialist with Crowe Chizek LLC, 2001; Credit Analyst with Fifth Third Bank, 2000-01.
- 8 years investment experience, joined Harris Associates in 2001

#### Kurt C. Funderberg, Investment Analyst

- BS, West Virginia University, 1987
- MBA, Pennsylvania State University, 1992
- Formerly Senior Vice President-Equity Analyst at Ferris, Baker Watts, Inc., 1993-00; Investment Officer at Mercantile Safe Deposit & Trust Co., 1992-93
- 17 years investment experience, joined Harris Associates in 2000

#### Andrew M. Gluck, CFA, Portfolio Manager

- BA, University of California-Santa Barbara, 1995
- MBA, DePaul University, 2001
- Formerly Manager of the Shoreline Micro-Cap Fund, 1997-00; Bond Trader at D.E. Trading, 1996-98
- 14 years investment experience, joined Harris Associates in 2000

### **Kevin G. Grant**, **CFA**, Partner, Investment Analyst and Portfolio Manager

- Portfolio Manager of The Oakmark Fund
- BS, University of Wisconsin-Madison, 1987
- MBA, Loyola University, 1991
- 18 years investment experience, joined Harris Associates in 1988

# Portfolio Managers and Analysts

### **David G. Herro, CFA,** Partner and Chief Investment Officer-International Equities

- Portfolio Manager of The Oakmark International Fund, The Oakmark International Small Cap Fund, and The Oakmark Global Select Fund
- BS, University of Wisconsin-Platteville, 1983
- MA, University of Wisconsin-Milwaukee, 1985
- Formerly a Portfolio Manager specializing in developing and managing international portfolios for the State of Wisconsin Investment Board, 1989-92, and the Principal Financial Group, 1986-89
- 24 years investment experience, joined Harris Associates in 1992

#### M. Colin Hudson, CFA, Investment Analyst

- BA, DePauw University, 1992
- MS, Indiana University, 1995
- MBA, Indiana University, 1999
- Formerly a Vice President and Director of Research at Hillard, Lyons Asset Management, 1999-05; Investment Analyst at Wallington Asset Management, 1998-99
- 11 years investment experience, joined Harris Associates in 2005

#### Benjamin J. Kim, CFA, CPA, Investment Analyst

- BŠ, Indiana University, 1991
- MBA, University of Chicago, 2003
- Formerly a Securities Analyst at Skyline Asset Management, 1998-07
- 11 years investment experience, joined Harris Associates in 2007

#### Robert M. Levy, CFA, Partner, Chairman and Chief Investment Officer

- BA, Vanderbilt University, 1972
- MBA, Wharton Business School, University of Pennsylvania, 1974
- Formerly a Portfolio Manager and Director of Gofen and Glossberg, Inc., 1977-85
- 33 years investment experience, joined Harris Associates in 1985

#### Eric Liu, International Investment Analyst

- BA, University of California Los Angeles, 2001
- MBA, University of Chicago, 2009
- Formerly a Research Associate at Dodge & Cox, 2004-07; Investment Banking Analyst at Jefferies & Company, 2002-04
- 7 years investment experience, joined Harris Associates in 2009

#### Edward S. Loeb, CFA, Partner and Portfolio Manager

- BA, Princeton University, 1986
- MBA, Northwestern University, 1990
- Formerly Corporate Finance Analyst with Wertheim Schroder & Co., Inc., 1986-88
- 21 years investment experience, joined Harris Associates in 1989

#### Michael L. Manelli, CFA, International Investment Analyst

- BBA, University of Iowa, 2000
- Formerly a Research Associate/Analyst with Morgan Stanley, 2001-05
- 9 years investment experience, joined Harris Associates in 2005

#### Michael J. Mangan, CFA, CPA, Partner and Portfolio Manager

- BBA, University of Iowa, 1985
- MBA, Northwestern University, 1992
- Formerly a Portfolio Manager with Stein Roe & Farnham, 1988-97; a Senior Auditor with Continental Bank, 1985-88
- 21 years investment experience, joined Harris Associates in 1997

#### Clyde S. McGregor, CFA, Partner and Portfolio Manager

- Portfolio Manager of The Oakmark Equity and Income Fund and The Oakmark Global Fund
- BA, Oberlin College, 1974
- MBA, University of Wisconsin-Madison, 1977
- Formerly an Investment Officer of Northern Trust Company, 1977-81
- 32 years investment experience, joined Harris Associates in 1981

#### Win Murray, Partner and Investment Analyst

- BA, University of North Carolina at Chapel Hill, 1992
- MBA, Georgia State University, 1996
- Formerly Equity Analyst at Colonial Management/Fleet Bank, 1999-03; Sector Portfolio Manager at ASB Capital Management, 1997-99; Equity Analyst at Federated Investors, 1996-97
- 14 years investment experience, joined Harris Associates in 2003

## Portfolio Managers and Analysts

#### Diane L. Mustain, CFA, Portfolio Manager

- BS, DePaul University, 1981
- MBA, DePaul University, 1985
- Formerly Executive Vice President and Head of Equities with Duff & Phelps Investment Management Co., 1981-01
- 28 years investment experience, joined Harris Associates in 2002

#### William C. Nygren, CFA, Partner and Portfolio Manager

- Portfolio Manager of The Oakmark Select Fund, The Oakmark Fund, and The Oakmark Global Select Fund
- BS, University of Minnesota, 1980
- MS, University of Wisconsin-Madison Applied Security Analysis Program, 1981
- Formerly Director of Research of Harris Associates, 1990-98;
   Investment Analyst with Northwestern Mutual Life Insurance Co., 1981-83
- 28 years investment experience, joined Harris Associates in 1983

#### Matthew C. Pickering, CFA, International Investment Analyst

- BS, Miami University (Ohio), 2000
- Formerly a VP and Associate International Portfolio Manager at Institutional Capital, 2000-06.
- 9 years investment experience, joined Harris Associates in 2006

#### Christine J. Pilat, Fixed Income Manager

- BA, Western Illinois University, 1973
- Formerly a Portfolio Manager and AVP of LaSalle National Bank, 1976-89; Administrative Assistant for Arlington Financial Services, 1973-76
- 36 years investment experience, joined Harris Associates in 1989

#### **Pierre O. Py,** International Investment Analyst

- Master in Science of Management, HEC "Grand Ecole", 1999
- LLM, University of Pantheon-Assas, 1999
- MBA, Harvard Business School, 2005
- Formerly a Research Associate at Trust Company of the West (TCW), 2004; Investment Banking Associate at Salomon Smith Barney, 2000-03; Principal Investment Analyst at Goldman Sachs, 1999-00.
- 9 years investment experience, joined Harris Associates in 2005

#### John R. Raitt, CFA, Partner, President and Chief Executive Officer

- President of The Oakmark Funds
- BA, Williams College, 1978
- MBA, Northwestern University, 1980
- Formerly Director of Research of Harris Associates L.P., 1998-02; Investment Officer with Northwestern Mutual Life Insurance Co., 1980-86
- 29 years investment experience, joined Harris Associates in 1986

### **Edward A. Studzinski, CFA,** Partner, Investment Analyst and Portfolio Manager

- Portfolio Manager of The Oakmark Equity and Income Fund
- AB, Boston College, 1971
- JD, Duke University School of Law, 1974
- MBA, Northwestern University, 1985
- Formerly a VP and Investment Officer with Mercantile National Bank of Indiana, 1986-95; private law practice, 1980-85; Staff Accountant, Arthur Young & Co., 1978-80; Officer on active duty U.S. Navy, 1974-78
- 24 years investment experience, joined Harris Associates in 1995

### **Robert A. Taylor, CFA,** Partner, Director of International Research and Portfolio Manager

- Portfolio Manager of The Oakmark International Fund and The Oakmark Global Fund
- BBA, University of Wisconsin-Madison, 1994
- 15 years investment experience, joined Harris Associates in 1994

### Edward J. Wojciechowski, CFA, Investment Analyst and Director of Fixed Income

- BS, Marquette University, 1995
- Formerly a Portfolio Manager, and Equity and Fixed Income Analyst at Strong Capital Management, 1993-05
- 14 years investment experience, joined Harris Associates in 2005

## Client Service

### **Debra L. Austin,** Director, Investment Advisory and Client Relations

- BBA, University of Iowa, 1993
- Formerly Senior Portfolio Associate with Harris Associates L.P., 1993-06
- 16 years investment industry experience, joined Harris Associates in 1993

#### **Kathleen O. Gerdes,** Director, Advisor Relations

- BA, Oberlin College, 1993
- MBA, Northwestern University, 2005
- Formerly a Business Development Officer at Atlantic Trust Stein Roe, 1997-06; Planning and Development Associate for the Jane Addams Hull House Association, 1994-97
- 12 years investment industry experience, joined Harris Associates in 2006

## Michael J. Neary, CFA, CFP®, Partner and Managing Director, Marketing & Client Relations

- BS, Northern Illinois University, 1990
- 17 years investment industry experience, joined Harris Associates in 1995

#### Michael W. Politzki, Manager, Shared Advisory & Wrap Products

- BS, Miami University, 1992
- Formerly a Trust Analyst for Alliance Pension Consultants, 1994-99
- 17 years investment industry experience, joined Harris Associates in 1999

#### Vineeta D. Raketich, Director, International Operations and Client Relations

- Vice President of The Oakmark Funds
- BS, DePaul University, 1993
- MS-Taxation, DePaul University, 2002
- Formerly Supervisor, Mutual Fund and Institutional Services with Harris Associates L.P., 1995-03; Analyst at The Barnes Alliance, 1993-95
- 17 years investment industry experience, joined Harris Associates in 1995

#### **Jack Wildermuth, CFA, Director, Marketing & Client Relations**

- BS, U.S. Military Academy at West Point, 1989
- MBA, Duke University 1995
- Formerly Vice President, Marketing, Research Affiliates, 2006-2008; Partner, Stratford Advisory Group, 1998-2006; Consultant, Wilshire Associates, 1997-98; Institutional Fixed Income Sales, WR Hough & Co., 1995-97; U.S. Army Field Artillery Officer, 1989-93
- 14 years investment industry experience, joined Harris Associates in 2008

## **Trading**

#### Frank J. Carsello, Senior International Trader

- BS, University of Illinois, 1994
- Formerly Portfolio Accountant at Harris Associates L.P., 1995-99;
   Securities Specialist at American National Bank, 1994-95
- 16 years investment experience, joined Harris Associates in 1995

#### William P. Falk, International Trader

- Formerly an Institutional Client Services Representative at Merrill Lynch, 2000-07; Options settlements at ING Barings 1997-00
- 13 years investment experience, joined Harris Associates in 2007

#### **Joseph A. Johnson,** Manager, Trading Desk

- Formerly Senior Trader at Scudder Kemper Investing 1989-97
- 21 years investment experience, joined Harris Associates in 1997

#### Brian B. Sanderson, International Trader

- BS, Miami University (Ohio), 1997
- MBA, DePaul University, 2005
- Formerly Trading Operations Representative, Harris Associates L.P., 2004-06; Equity Trading Assistant, Northern Trust, 1998-04
- 11 years investment experience, joined Harris Associates in 2004

#### John P. Tansey, Senior Equity Trader

- BA, University of Notre Dame, 1990
- Formerly Trading and Research Associate with Fairfield Greenwich Group, 1993-95; Equity Volatility Specialist for EPIA Partners, 1991-93
- 20 years investment experience, joined Harris Associates in 1995

#### Damon Weber, Trader

- Bachelor of Business Finance, Western Illinois University, 1997
- 11 years investment experience, joined Harris Associates in 1998

#### **Anthony J. Zaffaro,** Senior Equity Trader

- BA, University of Illinois, 1991
- Formerly Senior Equity Trader, RS Investments, 2005-2008; Head Trader, Grange Park Capital, 2004; Head of Equity Trading, Columbus Circle Investors, 1999-2004; VP of Equity Trading, JP Morgan Asset Management, 1999; Senior Equity Trader, Columbus Circle Investors, 1997-1999; Trader, Zurich Kemper Investments, 1992-1997
- 17 years investment experience, joined Harris Associates in 2008