



KILGOUR ADVISORY GROUP

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# **UWO Liquidating Trust**

**Joint Pension Board Meeting**

**May 17, 2010**

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# Current Situation



## **Hold-to-Maturity strategy has the highest expected return...**

- **The Investment Manager Mandate restricts any reinvestment other than in “high-grade short-term fixed income securities” – low, safe return**
- **Based on the maturity scenarios previously developed, the rate of return on holding-to-maturity are (As of April 30, 2010):**
  - **Aggressive Case: 8.42%**
  - **Reasonable Case: 6.56%**
  - **Conservative Case: 3.51%**

**... but is exposed to long-term risk of loss should an unanticipated crisis occur**



## **Downside risks persist in the hold-to-maturity option**

**Credit Losses**

**Losses in assets or collateral causing loss of principal; Primary risk today**

**Margin Triggers**

**Deterioration of credit markets trigger a collateral call that cannot be met; Significantly reduced in past year**

**Counterparty defaults**

**One or more banks fail to meet obligations; Reduced in past year and mitigated by MAV legal structuring**

**Structural failures**

**One or more of the complicated legal and structural elements triggers unforeseen negative results; Uncertain**



## The secondary market has developed

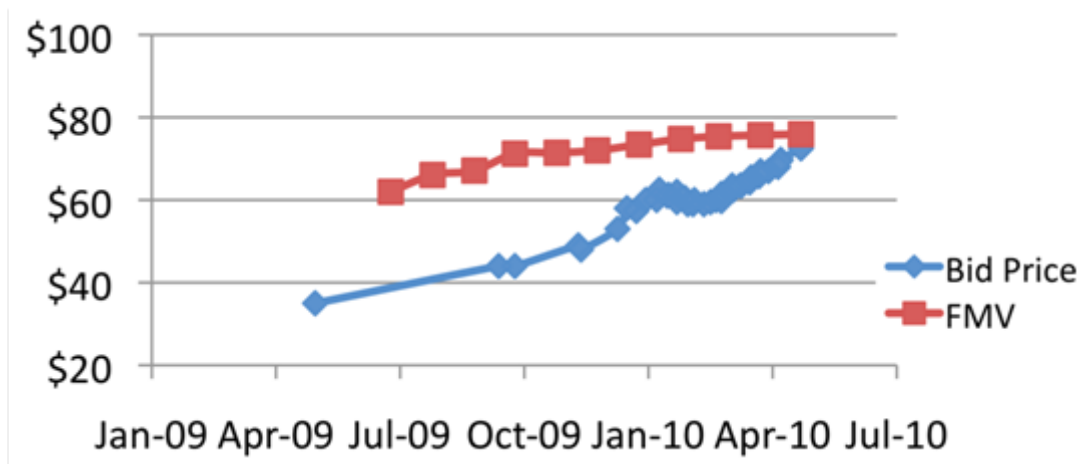
- **Secondary market for MAV2 Pooled Notes has developed in depth, liquidity, and number of participants**
- **There is sufficient buying volume to enable the Liquidating Trust to sell part or all of its MAV2 Pooled Notes**
- ***There is no guarantee that the current level of liquidity will persist in the future; a market shock and/or negative events affecting the Notes could dampen appetites***



**This presents an opportunity to liquidate all or a portion of the portfolio**

- **The ‘liquidity discount’ required by the buyers has shrunk considerably and market bids are converging with intrinsic ‘fair market value’**
- **In short, the Liquidating Trust could sell Notes at very close to their intrinsic value**

## **Market Price v. Intrinsic Value MAV2 A-1s**



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# **Risk Management Framework**



## **“Investment Strategy”**

From Liquidating Trust Fund Mandate

- ***The Manager shall be responsible for the ongoing investment of the assets in the Fund including the Restructured Notes and interest payments generated by the Restructured Notes with a view to maximizing the return on the Fund, while preserving capital. The Manager has the discretion to sell assets held in the Liquidating Trust where in the view of Manager it may maximize the return on the fund or minimize risk of loss. Proceeds from the sale of assets must be re-invested in a diversified portfolio of high-quality fixed income securities***





## **This mandate allows latitude in how to manage the AB Notes portfolio**

- **As ever, there is an inherent conflict between dual objectives of maximizing return while minimizing risk**
  - **Given the limited options for reinvestment, maximizing return points to holding AB Notes**
  - **Given the relative riskiness of the AB Notes, minimizing return would suggest converting to cash**
  - **Middle ground option would be to convert to fixed income securities with maturity date of approximately 2017**



**This leads to questions of how to weigh the trade-off between risk and return**

- **Direction is sought from the Joint Pension Board:**
  - **When to sell and how much?**
  - **Where to reinvest the proceeds of any sale?**



# Risk Management framework options

Option:	Minimal Risk	Middle ground	Max. Return
Management strategy:	Immediate liquidation; convert to cash	Gradual liquidation; sell 1/7 <sup>th</sup> per year as long a price > FMV	No liquidation; hold-to-maturity
Pro:	All risky assets sold at market value; very low risk	Assets sold at or above 'fair value'; mitigates risk of downside loss	
Con:	Also, minimal return; perception of over-ruling individuals' choices to hold AB Notes	Selling is depend on liquid market; risk that individuals will feel that value is lost	Highest risk option; risks perception that no action is being taken
Reinvestment options:	MM Fund or cash out investors	MM Fund (return: ~1%) or Target Date Fund (~3.5%)	n/a