Russell Research / Special Report

ALLIANCEBERNSTEIN L.P.

PRODUCTS AFFECTE	D			
PRODUCT AllianceBernstein Global Style Blend	ASSET CLASS Equity STYLE Market-Oriented	GEO EMPHASIS Global SUBSTYLE -	CAP TIER All Cap MARKET STATUS Developed Markets	DURATION RANGE -
PRODUCT AllianceBernstein International Style Blend	ASSET CLASS Equity STYLE Market-Oriented	GEO EMPHASIS Global ex US SUBSTYLE -	CAP TIER All Cap MARKET STATUS Developed Markets	DURATION RANGE
PRODUCT AllianceBernstein Intl Structured Eq 2% TE	ASSET CLASS Equity STYLE Market-Oriented	GEO EMPHASIS Global ex US SUBSTYLE -	CAP TIER All Cap MARKET STATUS Developed Markets	DURATION RANGE
PRODUCT AllianceBernstein Passive EAFE	ASSET CLASS Equity STYLE Market-Oriented	GEO EMPHASIS Global ex US SUBSTYLE -	CAP TIER - MARKET STATUS Developed Markets	DURATION RANGE
PRODUCT AllianceBernstein US Style Blend	ASSET CLASS Equity STYLE Market Oriented	GEO EMPHASIS US SUBSTYLE Normal	CAP TIER Large Cap MARKET STATUS Developed Markets	DURATION RANGE
PRODUCT Asia ex Japan Growth	ASSET CLASS Equity STYLE Market-Oriented	GEO EMPHASIS Asia ex Japan SUBSTYLE -	CAP TIER All Cap MARKET STATUS All Markets	DURATION RANGE
PRODUCT Bernstein Asia ex Japan Value Equities	ASSET CLASS Equity STYLE Value	GEO EMPHASIS Asia ex Japan SUBSTYLE	CAP TIER All Cap MARKET STATUS All Markets	DURATION RANGE
PRODUCT Bernstein Diversified	ASSET CLASS Equity	GEO EMPHASIS US	CAP TIER Large Cap	DURATION RANGE



Value - R1000 Value	STYLE Value	SUBSTYLE Deep Value	MARKET STATUS Developed Markets	
PRODUCT Bernstein Diversified Value Equity - S&P	ASSET CLASS Equity STYLE Market Oriented	GEO EMPHASIS US SUBSTYLE Value Biased	CAP TIER Large Cap MARKET STATUS Developed Markets	DURATION RANGE -
PRODUCT Bernstein Emerging Markets Value Equities	ASSET CLASS Equity STYLE Value	GEO EMPHASIS Global SUBSTYLE -	CAP TIER All Cap MARKET STATUS Emerging Markets	DURATION RANGE -
PRODUCT Bernstein Europe ex UK Equities Value	ASSET CLASS Equity STYLE Value	GEO EMPHASIS Europe ex UK SUBSTYLE	CAP TIER All Cap MARKET STATUS Developed Markets	DURATION RANGE -
PRODUCT Bernstein Europe Strategic Value	ASSET CLASS Equity STYLE Value	GEO EMPHASIS Europe SUBSTYLE -	CAP TIER All Cap MARKET STATUS Developed Markets	DURATION RANGE
PRODUCT Bernstein European Value Equity	ASSET CLASS Equity STYLE Value	GEO EMPHASIS Europe SUBSTYLE -	CAP TIER All Cap MARKET STATUS Developed Markets	DURATION RANGE
PRODUCT Bernstein Eurozone Strategic Value	ASSET CLASS Equity STYLE Value	GEO EMPHASIS Euro Countries SUBSTYLE -	CAP TIER All Cap MARKET STATUS Developed Markets	DURATION RANGE -
PRODUCT Bernstein Global Diversified	ASSET CLASS Equity STYLE Value	GEO EMPHASIS Global SUBSTYLE Deep Value	CAP TIER Large Cap MARKET STATUS Developed Markets	DURATION RANGE -
PRODUCT Bernstein Global Strategic	ASSET CLASS Equity STYLE	GEO EMPHASIS Global SUBSTYLE	CAP TIER Large Cap MARKET STATUS	DURATION RANGE -



	Value	Deep Value	Developed Markets	
PRODUCT Bernstein Global Value Equity	ASSET CLASS Equity STYLE Value	GEO EMPHASIS Global SUBSTYLE Deep Value	CAP TIER Large Cap MARKET STATUS Developed Markets	DURATION RANGE
PRODUCT Bernstein Global X Japan Diversified Value	ASSET CLASS Equity STYLE	GEO EMPHASIS Global ex Japan SUBSTYLE	CAP TIER - MARKET STATUS Developed Markets	DURATION RANGE
PRODUCT Bernstein Global X Japan Equities	ASSET CLASS Equity STYLE	GEO EMPHASIS Global ex Japan SUBSTYLE	CAP TIER - MARKET STATUS Developed Markets	DURATION RANGE
PRODUCT Bernstein Intermediate Municipal Fixed Income	ASSET CLASS Fixed Income STYLE Municipals	GEO EMPHASIS US SUBSTYLE -	CAP TIER - MARKET STATUS Developed Markets	DURATION RANGE Intermediate
PRODUCT Bernstein International Diversified Value	ASSET CLASS Equity STYLE Value	GEO EMPHASIS Global ex US SUBSTYLE Deep Value	CAP TIER Large Cap MARKET STATUS Developed Markets	DURATION RANGE -
PRODUCT Bernstein International Value Equity	ASSET CLASS Equity STYLE Value	GEO EMPHASIS Global ex US SUBSTYLE Deep Value	CAP TIER Large Cap MARKET STATUS Developed Markets	DURATION RANGE -
PRODUCT Bernstein Intl Strategic Concentrated	ASSET CLASS -Equity STYLE Value	GEO EMPHASIS Global ex US SUBSTYLE Deep Value	CAP TIER Large Cap MARKET STATUS Developed Markets	DURATION RANGE -
PRODUCT Bernstein Japan Strategic Value Equity	ASSET CLASS Equity STYLE Value	GEO EMPHASIS Japan SUBSTYLE Relative Value	CAP TIER All Cap MARKET STATUS Developed Markets	DURATION RANGE -



PRODUCT Bernstein Japan Value Equity	ASSET CLASS Equity STYLE Value	GEO EMPHASIS Japan SUBSTYLE Relative Value	CAP TIER All Cap MARKET STATUS Developed Markets	DURATION RANGE -
PRODUCT Bernstein Small Capitalization Value Equity	ASSET CLASS Equity STYLE Value	GEO EMPHASIS US SUBSTYLE Deep Value	CAP TIER SMid Cap MARKET STATUS Developed Markets	DURATION RANGE -
PRODUCT Bernstein Small/Mid Cap Value Equity	ASSET CLASS Equity STYLE Value	GEO EMPHASIS US SUBSTYLE Deep Value	CAP TIER SMid Cap MARKET STATUS Developed Markets	DURATION RANGE -
PRODUCT Bernstein Strategic Value Equity	ASSET CLASS Equity STYLE Value	GEO EMPHASIS US SUBSTYLE Deep Value	CAP TIER Large Cap MARKET STATUS Developed Markets	DURATION RANGE -
PRODUCT Bernstein Structured Equity R1000 Value	ASSET CLASS Equity STYLE Value	GEO EMPHASIS US SUBSTYLE Deep Value	CAP TIER Large Cap MARKET STATUS Developed Markets	DURATION RANGE
PRODUCT Bernstein Structured Equity S P 500	ASSET CLASS Equity STYLE Market Oriented	GEO EMPHASIS US SUBSTYLE Normal	CAP TIER Large Cap MARKET STATUS Developed Markets	DURATION RANGE
PRODUCT Bernstein UK Strategio Value Equity	ASSET CLASS cEquity STYLE Value	GEO EMPHASIS UK SUBSTYLE Relative Value	CAP TIER All Cap MARKET STATUS Developed Markets	DURATION RANGE
PRODUCT Bernstein UK Value Equity	ASSET CLASS Equity STYLE Value	GEO EMPHASIS UK SUBSTYLE Relative Value	CAP TIER All Cap MARKET STATUS Developed Markets	DURATION RANGE



PRODUCT Canadian Core Plus Fixed Income	ASSET CLASS Fixed Income STYLE Core Plus	GEO EMPHASIS Canada SUBSTYLE	CAP TIER - MARKET STATUS Developed Markets	DURATION RANGE Broad Market
PRODUCT Core Plus	ASSET CLASS Fixed Income STYLE Core Plus	GEO EMPHASIS US SUBSTYLE	CAP TIER - MARKET STATUS Developed Markets	DURATION RANGE Broad Market
PRODUCT Emerging Market Deb	ASSET CLASS It Fixed Income STYLE Emerging Market Debt	GEO EMPHASIS Global SUBSTYLE Hard FX Sovereign	CAP TIER - MARKET STATUS Emerging Markets	DURATION RANGE Broad Market
PRODUCT Emerging Markets Blend	ASSET CLASS Equity STYLE Market-Oriented	GEO EMPHASIS Global SUBSTYLE -	CAP TIER All Cap MARKET STATUS Emerging Markets	DURATION RANGE -
PRODUCT Euro Fixed Income	ASSET CLASS Fixed Income STYLE Core Plus	GEO EMPHASIS Europe SUBSTYLE	CAP TIER - MARKET STATUS Developed Markets	DURATION RANGE Broad Market
PRODUCT European Concentrated Growth Equity	ASSET CLASS Equity STYLE Growth	GEO EMPHASIS Europe SUBSTYLE -	CAP TIER All Cap MARKET STATUS Developed Markets	DURATION RANGE -
PRODUCT European Growth Equity	ASSET CLASS Equity STYLE Growth	GEO EMPHASIS Europe SUBSTYLE	CAP TIER All Cap MARKET STATUS Developed Markets	DURATION RANGE -
PRODUCT Global Credit	ASSET CLASS Fixed Income STYLE Investment Grade Corporate	GEO EMPHASIS Global SUBSTYLE -	CAP TIER - MARKET STATUS All Markets	DURATION RANGE -



PRODUCT Global Ex Jpn Research Growth	ASSET CLASS Equity STYLE Growth	GEO EMPHASIS Global ex Japan SUBSTYLE Normal	CAP TIER Large Cap MARKET STATUS Developed Markets	DURATION RANGE -
PRODUCT Global Growth Emerging Markets	ASSET CLASS Equity STYLE Growth	GEO EMPHASIS Global SUBSTYLE -	CAP TIER All Cap MARKET STATUS Emerging Markets	DURATION RANGE -
PRODUCT Global Large Cap Growth	ASSET CLASS Equity STYLE Growth	GEO EMPHASIS Global SUBSTYLE Normal	CAP TIER Large Cap MARKET STATUS Developed Markets	DURATION RANGE -
PRODUCT Global Research Growth	ASSET CLASS Equity STYLE Growth	GEO EMPHASIS Global SUBSTYLE Normal	CAP TIER Large Cap MARKET STATUS Developed Markets	DURATION RANGE -
PRODUCT Global Thematic Growth	ASSET CLASS Equity STYLE Growth	GEO EMPHASIS Global SUBSTYLE Normal	CAP TIER All Cap MARKET STATUS All Markets	DURATION RANGE
PRODUCT International Large Cap Growth	ASSET CLASS Equity STYLE Growth	GEO EMPHASIS Global ex US SUBSTYLE Growth Biased	CAP TIER Large Cap MARKET STATUS Developed Markets	DURATION RANGE -
PRODUCT International Large Cap Growth ACWI ex US	ASSET CLASS Equity STYLE Growth	GEO EMPHASIS Global ex US SUBSTYLE Normal	CAP TIER Large Cap MARKET STATUS Developed Markets	DURATION RANGE -
PRODUCT International Research Growth	ASSET CLASS Equity STYLE Growth	GEO EMPHASIS Global ex US SUBSTYLE Growth Biased	CAP TIER Large Cap MARKET STATUS Developed Markets	DURATION RANGE -
PRODUCT	ASSET CLASS	GEO EMPHASIS	CAP TIER	DURATION RANGE



Kokusai Large Cap Growth ex Japan	Equity STYLE Growth	Global ex Japan SUBSTYLE Normal	Large Cap MARKET STATUS Developed Markets	-
PRODUCT Large Capitalization Growth	ASSET CLASS Equity STYLE Growth	GEO EMPHASIS US SUBSTYLE Earnings Momentum	CAP TIER Large Cap MARKET STATUS Developed Markets	DURATION RANGE -
PRODUCT Local Emerging Market Debt	ASSET CLASS Fixed Income STYLE Emerging Market Debt	GEO EMPHASIS Global SUBSTYLE Local Currency	CAP TIER - MARKET STATUS Emerging Markets	DURATION RANGE Broad Market
PRODUCT Long Credit	ASSET CLASS Fixed Income STYLE Investment Grade Corporate	GEO EMPHASIS US SUBSTYLE Corporate	CAP TIER - MARKET STATUS Developed Markets	DURATION RANGE Long
PRODUCT Mid Cap Growth	ASSET CLASS Equity STYLE Growth	GEO EMPHASIS US SUBSTYLE	CAP TIER Mid Cap MARKET STATUS Developed Markets	DURATION RANGE -
PRODUCT Multicurrency Broad Market	ASSET CLASS Fixed Income STYLE Core Plus	GEO EMPHASIS Global SUBSTYLE -	CAP TIER - MARKET STATUS All Markets	DURATION RANGE Broad Market
PRODUCT Small Capitalization Growth	ASSET CLASS Equity STYLE Growth	GEO EMPHASIS US SUBSTYLE Consistent Growth	CAP TIER Small Cap MARKET STATUS Developed Markets	DURATION RANGE -
PRODUCT Small/Mid Cap Growth	ASSET CLASS Equity STYLE Growth	GEO EMPHASIS US SUBSTYLE Consistent Growth	CAP TIER SMid Cap MARKET STATUS Developed Markets	DURATION RANGE
PRODUCT	ASSET CLASS	GEO EMPHASIS	CAP TIER	DURATION RANGE



UK Equity Blend	Equity STYLE Market-Oriented	UK SUBSTYLE Growth at a Price	All Cap MARKET STATUS Developed Markets	-
PRODUCT UK Fixed Income	ASSET CLASS Fixed Income STYLE Core	GEO EMPHASIS UK SUBSTYLE	CAP TIER - MARKET STATUS Developed Markets	DURATION RANGE Broad Market
PRODUCT US Growth	ASSET CLASS Equity STYLE Growth	GEO EMPHASIS US SUBSTYLE Earnings Momentum	CAP TIER Large Cap MARKET STATUS Developed Markets	DURATION RANGE -
PRODUCT US Investment Grade Corporate Bond	ASSET CLASS Fixed Income STYLE Investment Grade Corporate	GEO EMPHASIS US SUBSTYLE Corporate	CAP TIER - MARKET STATUS Developed Markets	DURATION RANGE Long
PRODUCT US Strategic Researc	ASSET CLASS hEquity STYLE Growth	GEO EMPHASIS US SUBSTYLE Earnings Momentum	CAP TIER Large Cap MARKET STATUS Developed Markets	DURATION RANGE -

Special Report

On February 15, 2012 Russell Associates met with Peter Kraus and Sharon Fay to get an update on organizational matters at Alliance Bernstein. Sharon indicated that they would be undertaking meaningful changes to the growth and value investment teams and gave us a high-level overview of these changes. The details were announced subsequent to our meeting on February 16th. Sharon noted that her goals were to reduce overlap and leverage expertise.

The changes announced reflect a desire by AllianceBernstein to withdraw from non-US regional growth equities and peripheral growth strategies. The expectation is that the growth cuts will be more severe to the headcount in the London office. The cuts to the value team will reflect the current geographic spread of resources with the additional impact that the closure of the Canadian Value service will mean additional cuts in New York where this team has been based.

As net asset flows have continued to be negative, AllianceBernstein has needed to reduce expenses. Accordingly, the US Large Cap Growth service previously run by Scott Wallace has been transitioned to the US Growth service team managed by Frank Caruso. As a result of this change, Scott and his team will be leaving the firm. The International Large Cap



Growth and Emerging Markets Growth teams have been consolidated. Laurent Saltiel remains head of International Large Cap Growth and Laurent and Jean Van de Walle are co-Heads of Emerging Markets growth. Sergey Davalchenko joins these two as part of the portfolio management team. Dan Roarty has been appointed Team Leader of the Global and International Research Growth services. Chris Toub will relinquish his role as chair and remains on the team. AllianceBernstein has taken the decision to close Canadian Value services, Global and US Value Extension services, European Growth, Asia ex-Japan Growth and Hong Kong Growth strategies.

Prior to this announcement Growth services had a total of 41 research analysts. AllianceBernstein has made 15 analysts redundant and a further 8 members of the Growth services team; from the ranks of senior client facing PMs. On Value services, 7 of the 58 research analysts and 1 additional team member were let go. We recognize that Alliance Bernstein has seen significant outflows particularly in their Growth services and as such felt the need to make greater reductions in this service.

In Value services Kevin Simms will become the sole CIO of International Value and Henry D'Auria sole CIO of Emerging Markets Value. Sharon will remain CIO of Global Value. Kevin will transition his duties as Global Director of Value Research to two individuals. Takeo Aso, Director of Research - Japan Value has been appointed as EAFE Director of Value Research, and is expected to move to London from Tokyo. Atsushi Horikawa has been named co-Director of Research - Japan Value and will fully assume this role from Takeo by end of 2012. Avi Lavi, CIO UK/European Value, has been appointed Global Director of Value Research and will join Kevin and Sharon on the construction of Global portfolios. Avi will transition his CIO responsibilities to Tawhid Ali over 2012. Roy Maslen has been appointed sole CIO - Australian Value and Stuart Rae will relinquish is co-CIO role and remains on the team. Hamish FitzSimons has been appointed Director of Research - Australian Value.

Russell analysts will be in touch with their respective AllianceBernstein contacts to discuss these changes further and will provide additional information on these changes as appropriate. Any rank implications will be communicated at that time.

Fixed income services at AllianceBernstein have remained a source of strength to the organization. The firm has continued to roll out additional strategies as well as add investment professionals to support these strategies.

Several months after joining AllianceBernstein, Peter Kraus noted the high concentration of assets in relatively few strategies. Accordingly, from that time he has sought to diversify the business. Peter has done this by adding hedge funds, fund of funds, real estate, etc. Peter appears to be balancing the needs of existing products with that of new strategies. Peter noted his comments on risk when he first joined the firm may have led some to believe that he was attempting to manage portfolio risks within the services. Peter's intention was to signal that he was attempting to manage business risk highlighted by the concentration of assets in the business. We do not believe that Peter is forcing a risk budget onto the portfolio management teams.

Peter recognizes that until they can turn performance around the retention of clients will be problematic. Peter believes that consolidating services, eliminating duplication of efforts, reducing distractions to investment professionals and increasing the level of accountability will address the poor performance. He has ensured that annual reviews are occurring and has put a greater emphasis on mentoring within the firm in an attempt to move away from what he perceives as the personality dependent culture of the past.

Peter has also sought to improve communication and collaboration across teams. Every three weeks Peter chairs a meeting of the lead portfolio managers across the asset class teams as well as the head trader and representatives from



risk teams. This group has created a process for dynamic allocation. Though not beholden to the output of this group, the portfolio managers benefit from a cross sectional view of the markets. The goal is to help the portfolio managers make better decisions in an environment driven more by macro events versus bottom-up fundamentals.

Although the reduction in assets at AllianceBernstein has been difficult for the firm, the changes being implemented by Sharon and Peter should allow them to focus their best talent on the investment strategies. With the changes noted above, Peter and Sharon believe the teams should remain stable for the foreseeable future. We will continue to monitor the asset flows and performance for signs of stabilization of the firm.



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